

Meet Our Team of Real Estate Economists

We provide independent analysis to help you vet your real estate assumptions and evaluate and compare investment opportunities. The Opportunity Zone legislative roll-out is forcing investors to move fast: let us provide unbiased guidance and some peace of mind.



Over 1,000 combined projects completed.



Experience in nearly every region of the US and across all land use types.



Extensive experience with commercial and mixed-use projects in under-served neighborhoods.



End-to-end analysis and advisory services to assist at any project stage.



Ability to move quickly and provide the information you need when you need it.

OUR THREE FIRMS ARE PARTNERING TO ASSIST OPPORTUNITY FUND MANAGERS, INVESTORS, AND PARTNERS.

JS&A

Jon Stover & Associates (JS&A) is an economic development consulting firm based out of Washington, DC. JS&A has completed hundreds of successful projects throughout the country pertaining to market analysis, economic and financial analysis, development feasibility and operational viability, economic revitalization strategies, retail enhancement strategies, and public-private partnership for clients spanning from real estate developers and operators, investors, city agencies, local nonprofits, and individual businesses.

WTL+a

WTL+a brings 34 years of experience in real estate and economic development consulting as a key advisor on multi-disciplined teams on behalf of public and private clients, including municipal and state governments, institutions, investment funds and real estate developers. Tom Lavash, its Managing Principal and a former principal/partner with ERA (acquired by AECOM), has worked on 475 projects across the United States and the Caribbean. He directs market, financial feasibility, and economic impact studies for all types of real estate, with an emphasis on mixed-use, downtown and waterfront, commercial districts and in-town neighborhoods, and transit-oriented projects.

RDS

Retail & Development Strategies

Tom Moriarity, Managing Principal, RDS (Retail & Development Strategies), has a background in urban mixed-use development, commercial area management, retail programming in specialized environments, downtown revitalization strategies, and historic preservation projects. For 30 plus years, Tom's work has focused on the economics and planning of downtowns and mixed-use areas, with a special emphasis on redevelopment of historic and commercial districts, transit-related development, collateral development for institutional property owners, and destination concept development. A founder of the National Main Street Program and the National Main Street Center, Tom received a National Preservation Honor Award from the National Trust for Historic Preservation.

LET'S TALK

Please contact Jon Stover, Managing Partner of Jon Stover & Associates, to discuss further.



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