

# Let us help inform your Opportunity Zone Investment.

We provide independent analysis to help you vet your real estate assumptions and evaluate and compare investment opportunities. The legislative roll-out is forcing investors to move fast: let us provide unbiased guidance and some peace of mind.

## HOW WE HELP OZ INVESTORS

- Evaluate and compare current and projected conditions across different markets, census tracts, and sites
- Develop or validate real estate assumptions and projections
- Build local support and expedite entitlements by identifying and communicating a project's expected impact on the local economy, city tax revenues, and residential community.
- Develop approaches for creating and tracking a positive community impact in addition to strong financial return.

## OUR EXPERTISE

Our team is a collection of three firms who are partnering specifically to assist opportunity fund managers, investors, and partners. We have completed over 1,000 successful real estate and economic analyses across every land use, product type, and region of the country. We look forward to working with you.

- Jon Stover & Associates Economic Development Consulting
- WTL+a Real Estate and Economic Advisors
- RDS: Retail Development Strategies

## OUR OZ SERVICES

- Review of real estate assumptions
- Assess or review project feasibility, projections, appraisals, & valuations
- Demographic analysis & projections
- National, regional, & local census tract & project site comparisons
- Site mapping & GIS analysis
- Fiscal & economic impact analysis
- Community impact & benefits
- Fund orientation & alignment
- Fund & project impact strategy
- Communication & advocacy-building

## LET'S TALK

Jon Stover, Managing Partner, Jon Stover & Associates

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